VODAFONE GROUP _RESEARCH AND DEVELOPMENT

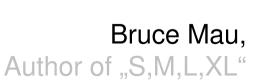
The 101 of Web 2.0

Defining the "Next Internet" 4 May 2006





So, what shall we do, now that we can do everything?





| Y2000 Web 1.0 | | Web 2.0 Y2005 |
|----------------------------|---|----------------------------|
| DoubleClick | > | Google AdSense |
| Ofoto | > | Flickr |
| Akamai | > | BitTorrent |
| mp3.com | > | Napster |
| Britannica Online | > | Wikipedia |
| personal websites | > | blogging |
| evite | > | upcoming.org and EVDB |
| domain name speculation | > | search engine optimization |
| page views | > | cost per click |
| screen scraping | > | web services |
| publishing | > | participation |
| content management systems | > | wikis |
| directories (taxonomy) | > | tagging ("folksonomy") |

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Question: What are common denominators?



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Identify Web 2.0 Denominators: Technical & Methodical Enablers

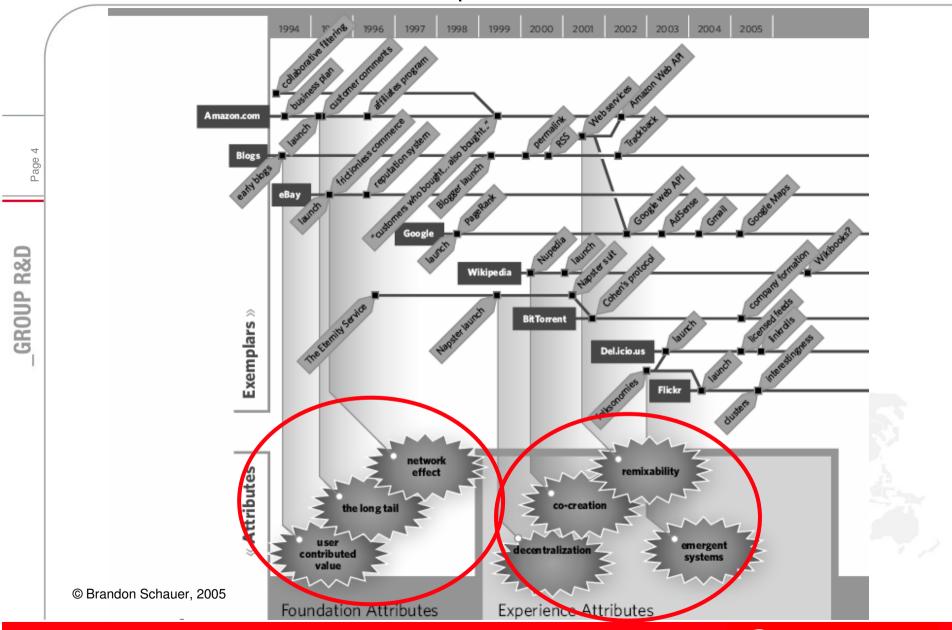
- 1. New technologies and preconditions
 - Asynchronous JavaScript And XML (AJAX): web development technique for creating interactive web applications (X/HTML, CSS, DOM, Javascript, XMLHttpRequest, ...)
 - Really Simple Syndication (RSS): family of XML file formats for web syndication
 - Broadband access: DSL, WLAN, UMTS, HSDPA, WiMax, xDSL
- 2. New working methods, design frameworks, economic models
 - Code lightweight; agile programming
 - Syndicate, not coordinate; "hackability" and "remixability"
 - Give emphasize to user feedback

Investments cut by factor 10 compared to Web 1.0!

6 April 2006



Best Practices Destilled from Sporadic Web 1.0 Success Stories



Web 2.0 is a Bundle of Concepts from Different Domains



Web 2.0 is a mix of technology, opportunity and changing behavior



Design Patterns of Successful Web 2.0 Service

- 1. The Long Tail: Appreciate niches as a business opportunity
- 2. Data is the Next Intel Inside: Seek to own unique, hard-to-recreate source of data
- 3. Users Add Value: Leverage users to add value (content *and even* application)
- 4. Network Effects by Default: Set inclusive defaults as a side-effect of application use
- 5. Some Rights Reserved: Design for "hackability" and "remixability"
- 6. The Perpetual Beta: Engage users for continual improvements
- 7. Cooperate, Don't Control: Offer content syndication and re-use data of other services
- 8. Software Above the Level of a Single Device: Integrate service across all possible devices

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Web 2.0 establishes a *new economical model*



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