



Mobile Solutions. Business unlimited.

„Mobilisation“ of Business Processes
always on – anytime, anywhere, any device

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Member of the Managing Board T-Systems International

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„Mobilisation“ of Business Processes. Success Factor Mobile Solutions.

- “40 to 65 percent of companies will make their critical applications available wirelessly within the next 3 to 4 years.”

Gartner Group 2001

Why ?

- Mobile email and PIM saves 5-6 hours per mobile employee in a week
- Mobile Field Force -15% average reduction in cost per service call
- Mobile Sales Force - 15-20% increase in sales
- Average return of invest period for mobile applications is in 4-6 months

iGilliot Research

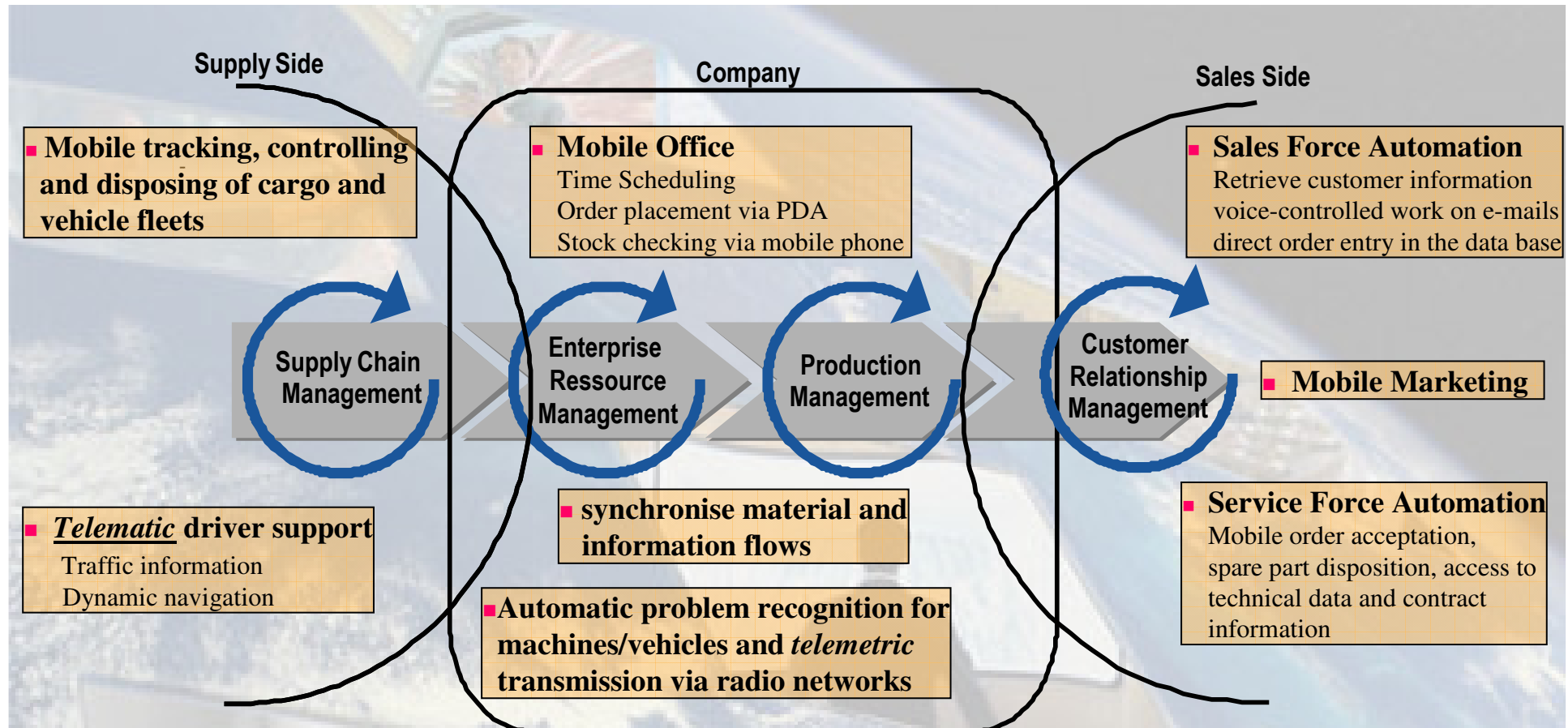
- “by 2004, companies will have to support a minimum 50 different mobile device profiles and 10 different Interfaces.”

Gartner Group 2001

But: The problem

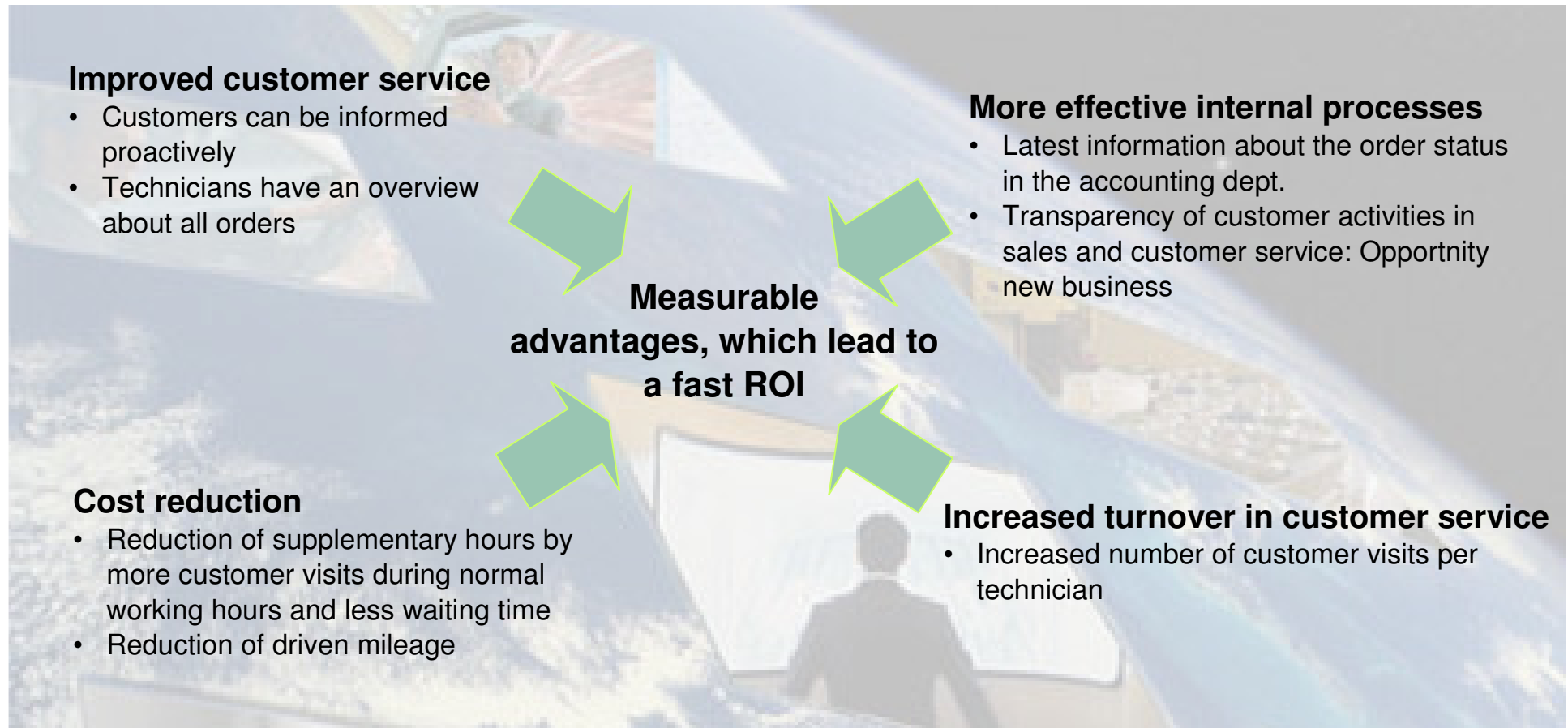
„Mobilisation“ of Business Processes.

Potential Units for effective Use of Mobile Solutions.



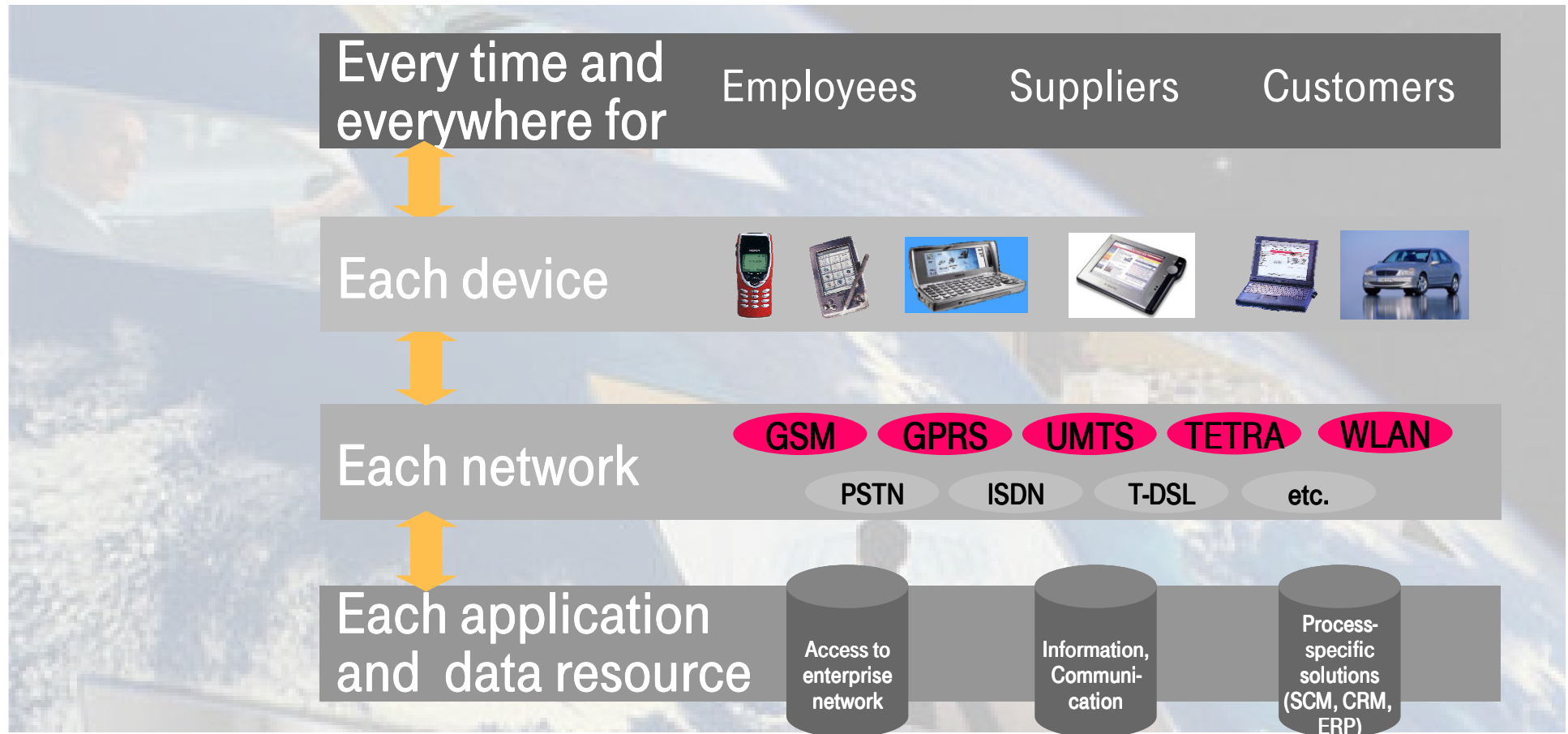
„Mobilisation“ of Business Processes.

Example Service Force Automation: The Advantages are obvious.



„Mobilisation“ of Business Processes.

Only integrated solutions lead to competitive advantages.



„Mobilisation“ of Business Processes.

Success Factor Devices, Portals, Security:
Overall Cover of Requests.

Mobile Portals

- mobile use of applications -



Mobile Device Manager

- PDA- and client-sw management -

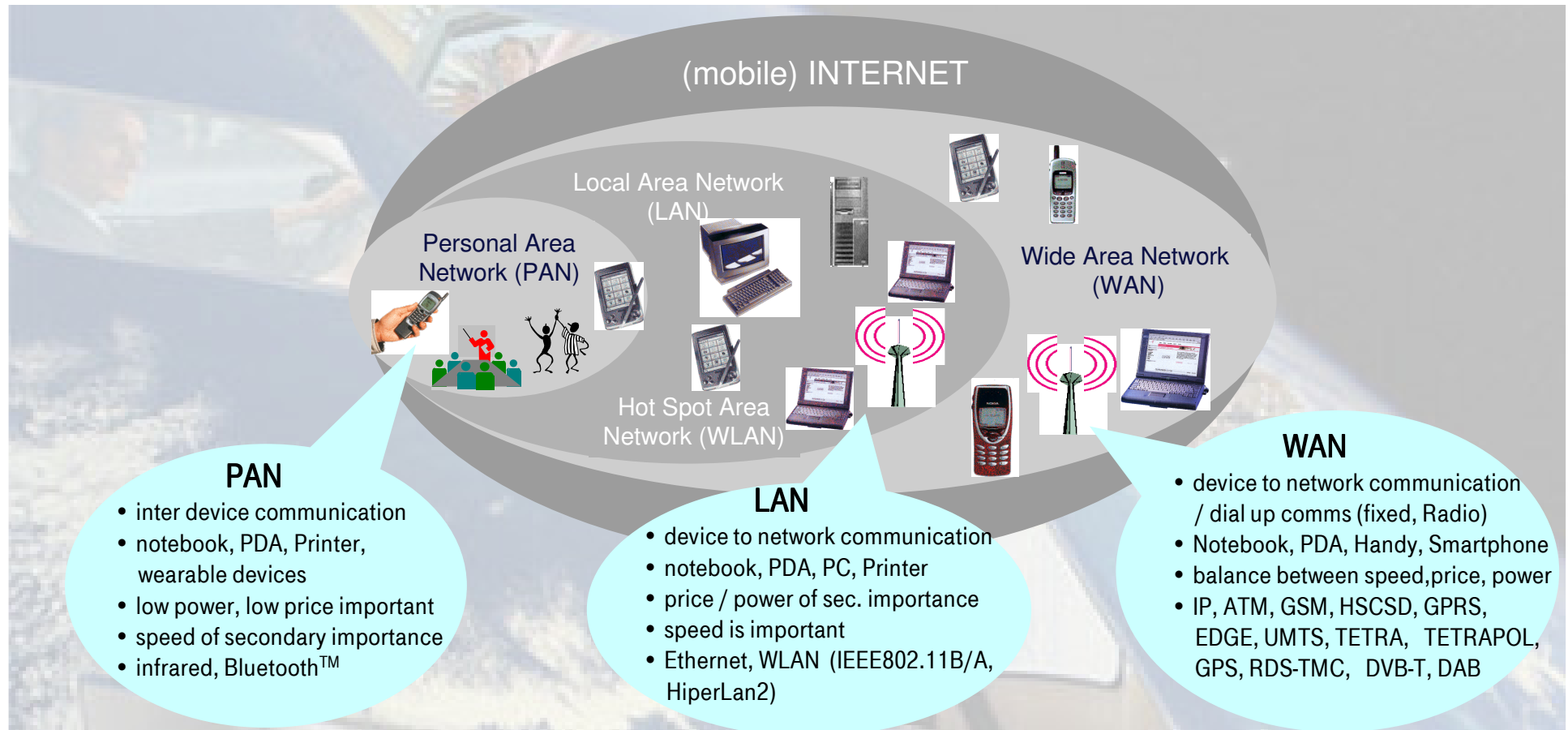


Integration of
IT Applications
SAP, Groupware, ...



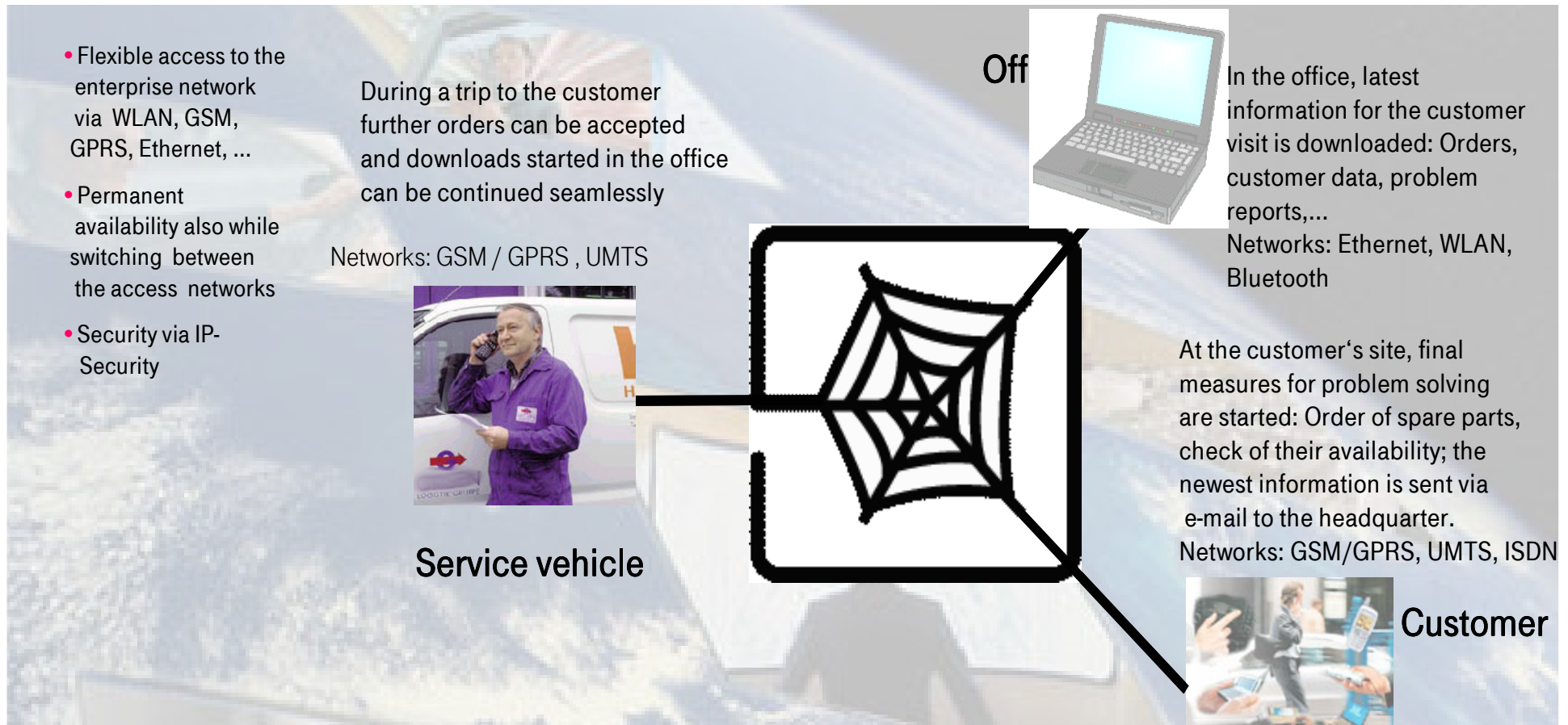
„Mobilisation“ of Business Processes.

Success Factor Networks: Optimised Integration of all mobile Technologies.



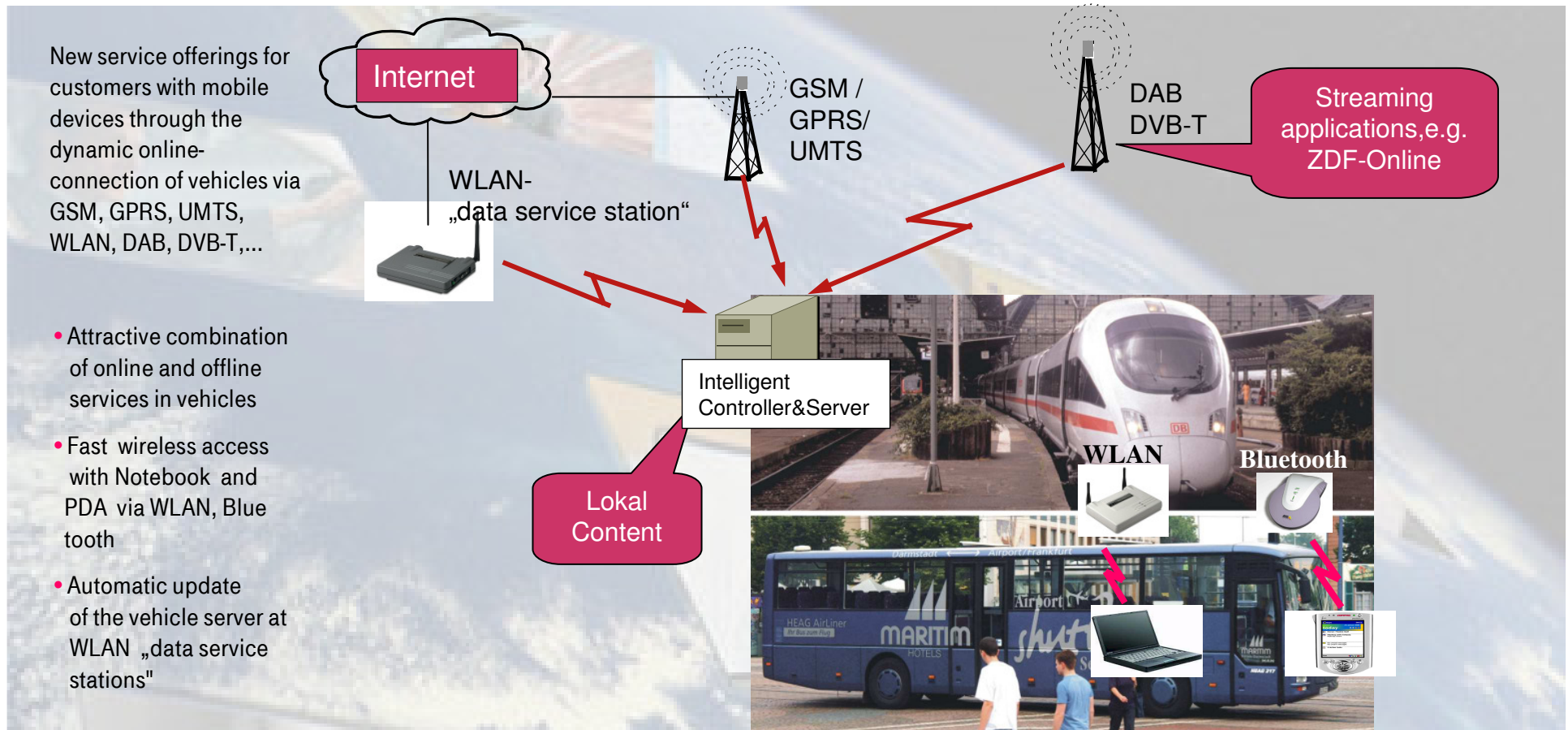
„Mobilisation“ of Business Processes.

Example: Communication free of Interruption through intelligent access management in the device.



„Mobilisation“ of Business Processes.

Example: Mobile Connection of Vehicles via various Radio Networks.



Anytime and anywhere ...

... access internal IT with Windows PDAs

Anytime and anywhere, mobile pros can ...

... receive e-mail with a BlackBerry



... follow up the working day with GSM laptops



... register incoming goods with cordless bar code scanners



... find the way to customers with navigation systems

... communicate and cooperate:

Mobile Solutions

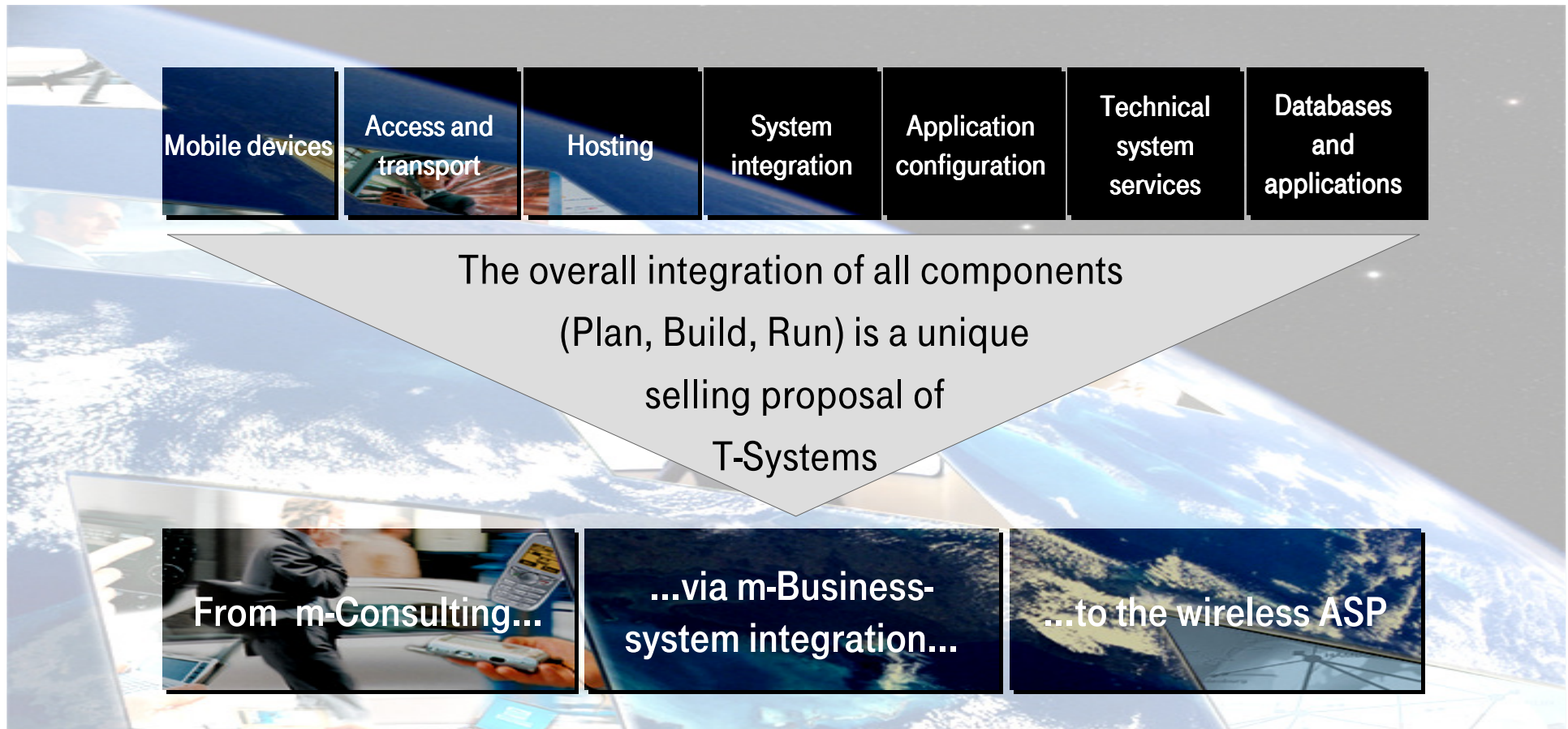
... arrange appointments with webpads



... diagnose patients' heartbeats with a special mobile phone



„Mobilisation“ of Business Processes. The Service Offering Portfolio of T-Systems.



„Mobilisation“ of Business Processes. T-Systems as a strong Partner.

T-Systems integrates the overall and division-overlapping competency and the technological infrastructure of the Deutsche Telekom Group.

T-Systems acts in the market as international end to end solution provider for mobile solutions :

