



Prepared for t h e 12<sup>th</sup> German-Japanese  
Symposium  
Convergent Media & Networks New Business  
Challenges and Opportunities

*Challenges and Opportunities  
for Broadband Mobile Media  
in the Next Decade*

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April 19<sup>th</sup>, 2007**

R & D Vision

# Disclaimer



- **This presentation does not represent the view of NTT DoCoMo.**
- **Slides are from my sole view for which I will take full ethical responsibility.**

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# Bundling? Or Value-added innovation?



# Summary of My Sole View



## ■ Value Chain Aspects in Convergent Services (e.g., FMBC)

Who gets the value? The value to end-users is given.  
Zero-sum game for most of convergent services.  
Convergence remains just at network economics.

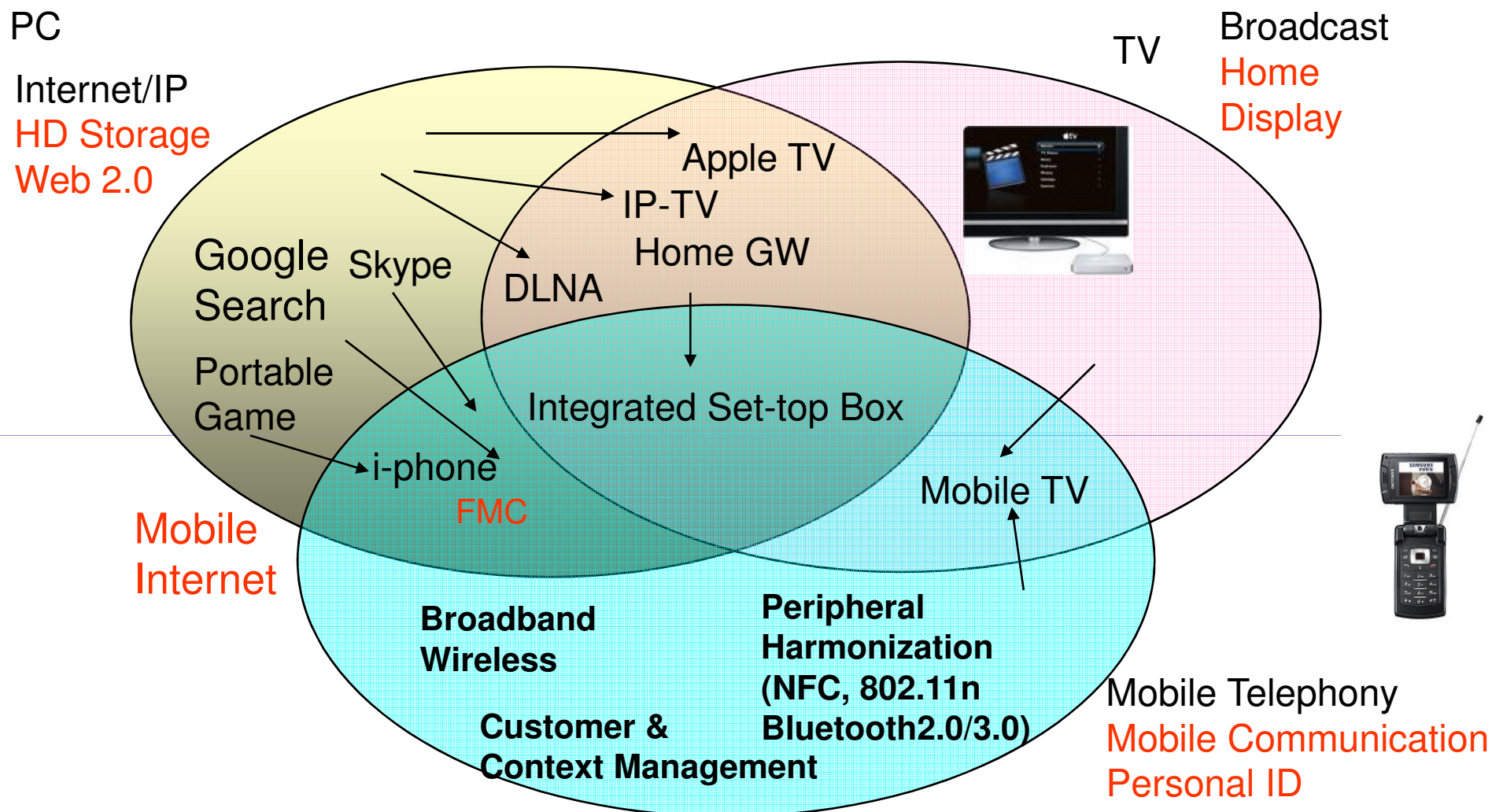
## ■ Opportunities (Content Delivery -Centric View):

Interaction with Individuals in real-time with  
Personalization based on Profiling, Geographic Information,  
Personal ID, etc...., AAA.

## ■ Technical Challenges: Terminal-Network Architecture for Seamless Integration & Connectivity at many levels rather than Bundling

- ◆ ID management, Context management, DRM
- ◆ Broadband mobile Internet (that substitutes fixed-lines)
- ◆ Peripheral harmonization through PAN

# Big Picture for Convergence



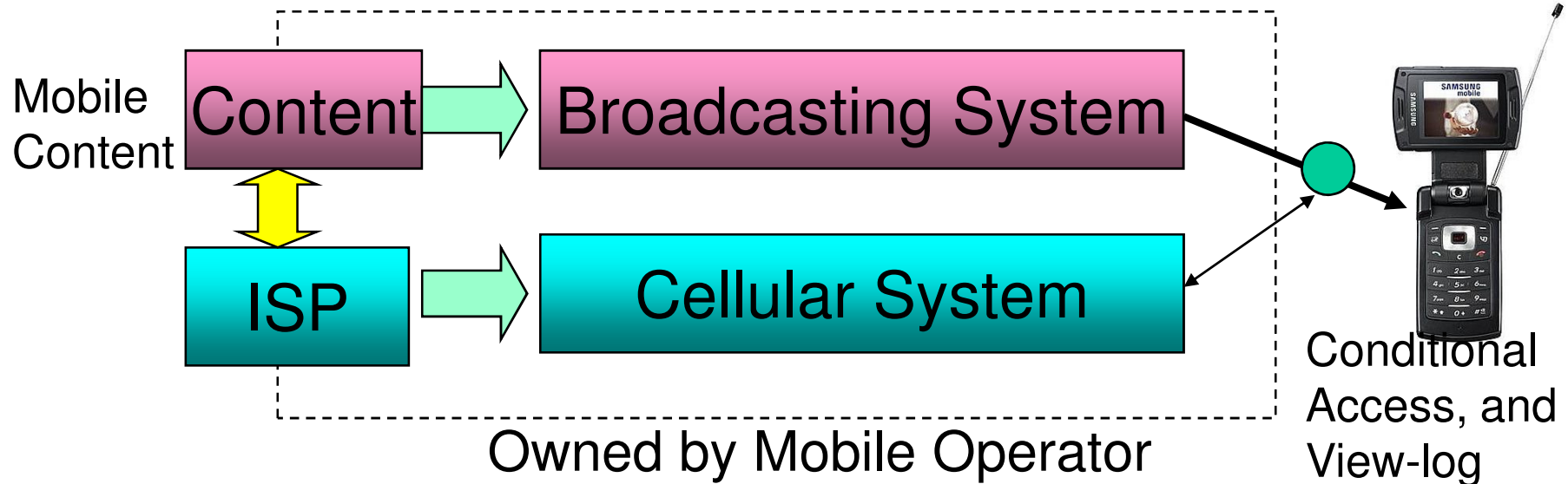
**KEY: inclusion of mobile functionalities to new value-added services.**

# ISTB-T v.s. DVB-H

## Free Simulcasted TV Programs

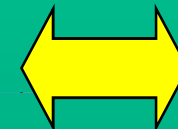
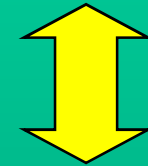
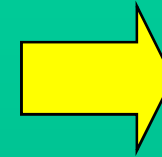
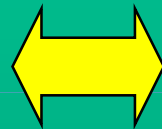


## Exclusive Pay-Program



# Generalization

Integrated System



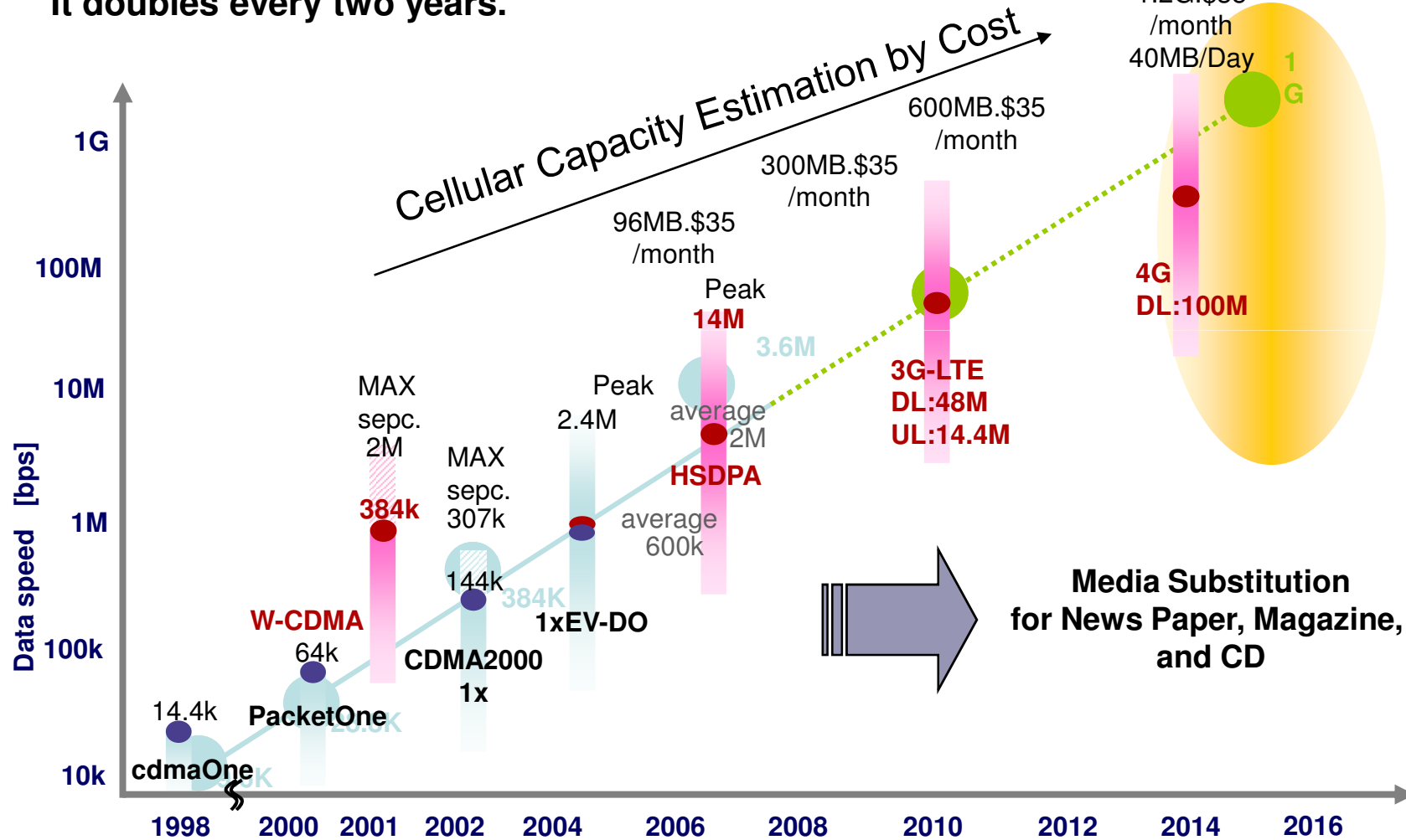
Interaction, Personalization, Bill Management,  
Context (e.g., GPS data)

**New Value:** Three-Screen concept (with Personalization) for more Pay-View, Mobile E-commerce, Targeted Advertisement,  
**Example: Personal IP-TV = Usual TV + Interactive Services + Targeted Advertising + Personal PayPerView**

# Continuous Progress of Wireless Access Capacity



Wireless access speed follows quasi-Moore's Law.  
It doubles every two years.



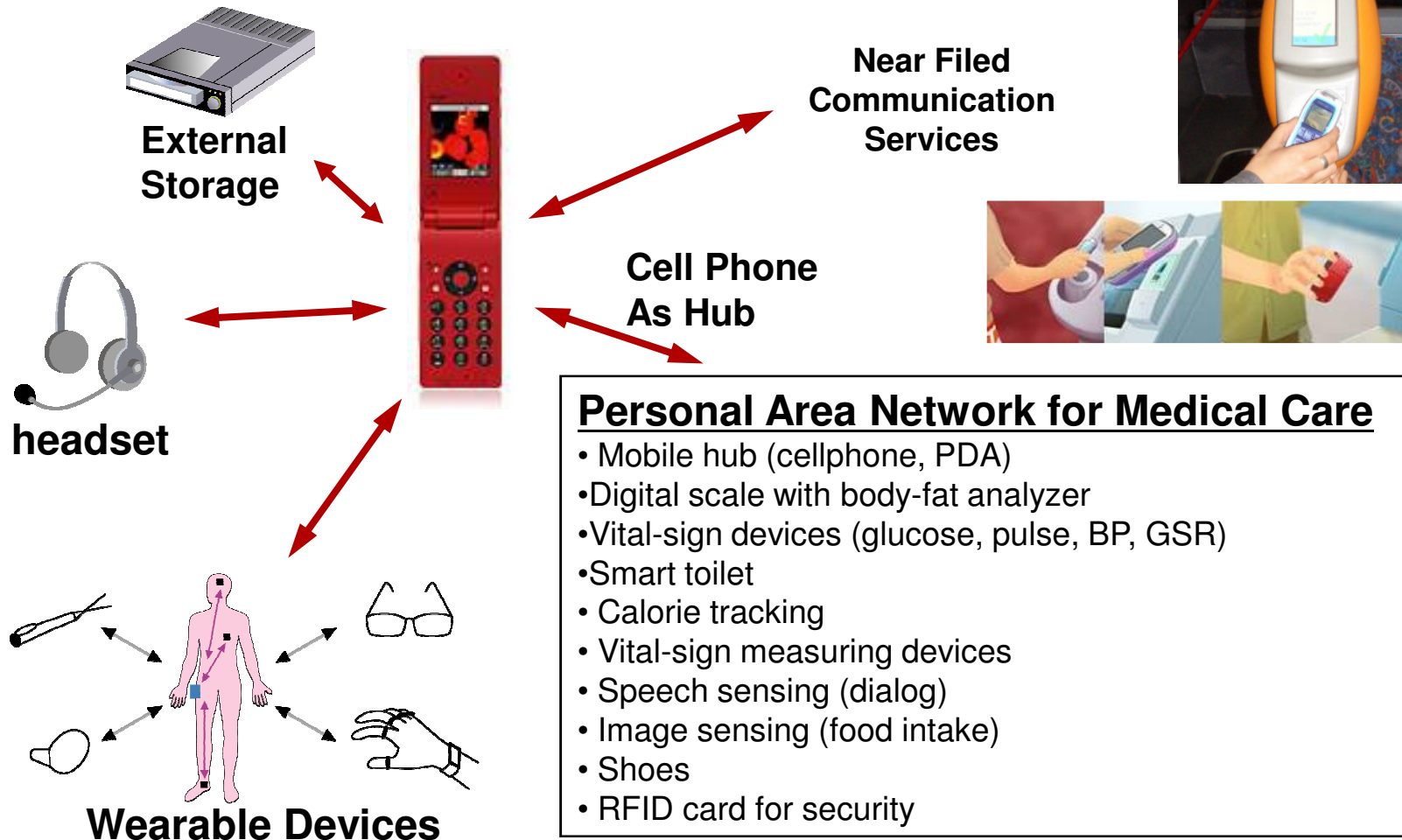


# Convergence and Divergence: Application-Oriented Network Heterogeneity



Trend 1. pervasive interaction with authenticated services

Trend 2. short range communication for special purposes



# Summary (Recapitulated)



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## ■ Opportunities (Content Delivery -Centric View):

Three-Screen concept (with Personalization) for more Pay-View,  
Mobile E-commerce,  
Targeted Advertisement.

## ■ Technical Challenges: Terminal-Network Architecture for Integration & Seamless Connectivity at many levels rather than Bundling

- ◆ ID management, Context management, DRM
- ◆ Broadband Mobile Internet (that substitutes fixed-lines)
- ◆ Peripheral harmonization through PAN, and context (incl. GPS)

## with Efficient Power Usage



# Backup Slides

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# Mobile Services, Today in Japan (as of late 2006)



## Music

Unlimited access to 1.5 million songs. (DoCoMo)

## Games

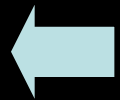
SONY Playstation 1 level 3D graphics

## mobile TV

3 models offering Japan's largest screen cellphone TV (DoCoMo)

## e-Wallet

Train ticket, easy data exchange between handsets.



## Security

New Service for locating misplaced handsets.

## GPS

Built-in navigation and increased functionality



## Mail

attachments up to 2MB.

## New Content

Dress-up Tool and Animation Avator

## Global Services

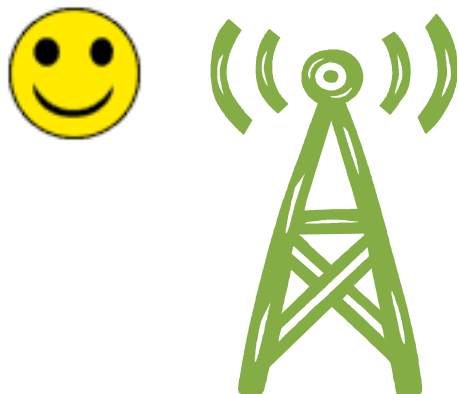
More 3G roaming models.

# Key Mobile TV solutions overview

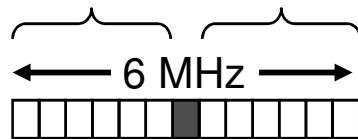
	2.5G / 3G	DVB-H	Media FLO	DMB	ISDB-T
Brief description	(W-CDMA.EV. DOnetworks)	Digital Video Broadcasting-Handheld	Forward Link Only	Digital Mobile Broadcasting	Terrestrial Integrated Services Digital Broadcasting
Broadcasting	Terrestrial	Terrestrial	Terrestrial	Terrestrial or Satellite	Terrestrial
Location	Europe, North America	Europe, North America, Asia	USA	South Korea	Japan
Current Status	Operational	Operationa in Italyl	Test	Operational	Operational
Strengths	<ul style="list-style-type: none"> <li>· Unlimited number of channels</li> <li>· Energy consumption less than with broadcast</li> <li>· Existing network</li> </ul>	<ul style="list-style-type: none"> <li>· Image, quality</li> <li>· Network cost per kb is 10 to 20 times less than with UMTS</li> </ul>	<ul style="list-style-type: none"> <li>· Up to 20 simulators video channels</li> <li>· Can be added on existing 3G Networks</li> </ul>	<ul style="list-style-type: none"> <li>· Reception possible at high speed</li> <li>· Freq already available</li> <li>· Requires fewer transfers than DVB-H</li> </ul>	<ul style="list-style-type: none"> <li>· Same advantages as DVB-H and DMB</li> <li>· Enables spontaneous broadcasting to mobiles added domestic TV</li> </ul>
Weaknesses	<ul style="list-style-type: none"> <li>· Network size</li> <li>· Costs related to number of users</li> </ul>	<ul style="list-style-type: none"> <li>· High network density necessary (problems of "indoor" cover)</li> <li>· Freq must be found</li> <li>· No existing network</li> <li>· Limited number of</li> </ul>	<ul style="list-style-type: none"> <li>· Qualcomm progenitor technology</li> </ul>	<ul style="list-style-type: none"> <li>· Limited number of channels (even less than DVB-H)</li> </ul>	<ul style="list-style-type: none"> <li>· Specific to Japan</li> </ul>

# Nationwide Service in Japan

Broadcaster



12 segments for digital TV set



1 segment prepared for Mobile terminal



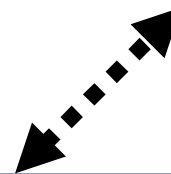
Digital Broadcasting



Content Provider



Internet

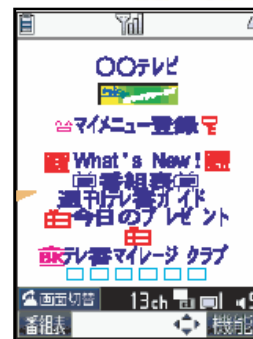
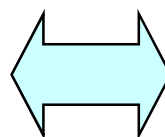


Mobile Operator

End User



Broadcasted TV Program



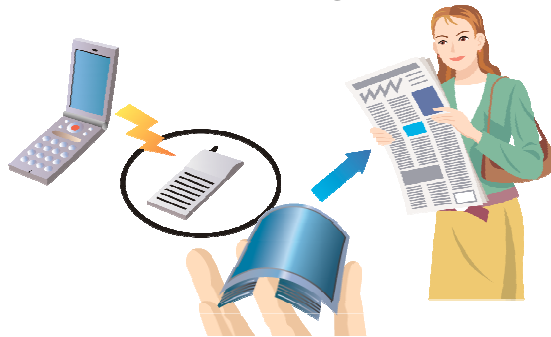
Related WWW access

# Applications in 2015



**“Broadband Anywhere”** cellular network will change our life by replacing the existing media delivery scheme

## Mobile Magazine



**Cellphone will become the digital identity that connects the real identity (i.e., individual itself) to virtual world through the local communication and biometrics.**

## Digital Passport



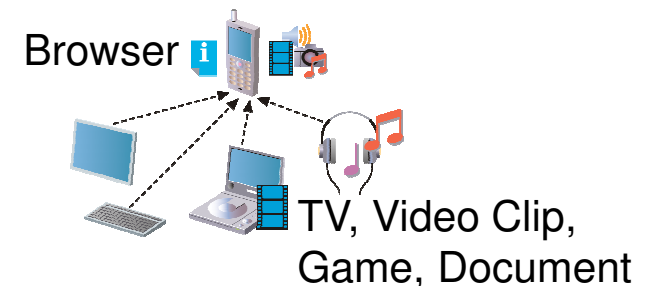
**Collaborative use of cellular and local communications will provide “Super Distribution”**

## Movie Anytime



**Cellphone is extended by near devices through secure PnP and local communication. Cellphone becomes a control hub and AAA core.**

## Service Coordination with Local Devices





# Keitai as Communication Platform and Connected Interface Devices

We may have functional separation of interfacing devices from Keitai.

- Wearable Device for only Speech Communication
- E-mail Communicator Of Black Berry Type
- Headphone for Speech Communication with Music Entertainment
- Smartphone
- HD Display
- ★ Paper Display
- Video Conference Station
- head sets
- E-mail communicator
- Pen Camera
- ★ Wrist-watch style
- ★ Eyeglasses style

# Possible Wearable Displays



Office of Naval Research (ONR)  
Fast Action HMD, USC &  
Fakespace Labs (2005)

Low cost for CQB training  
140 to 180 degree field of view



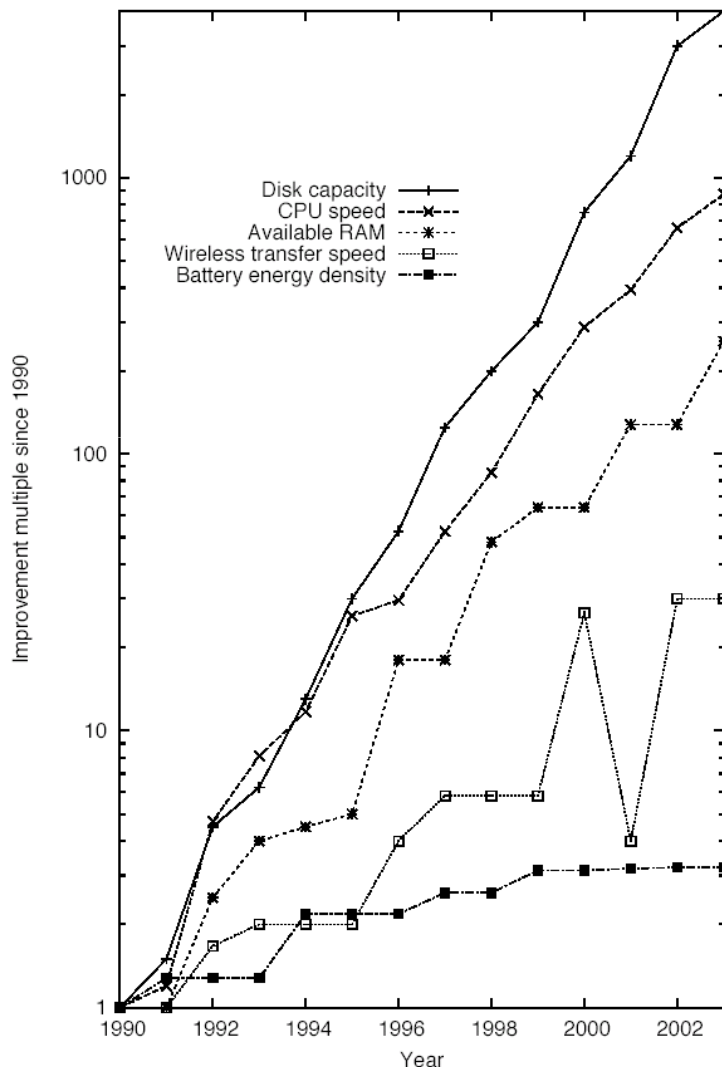
MicroOptical Clip-on Display  
VGA resolution  
Color



Minolta Holographic See-thru Browser

- QVGA resolution
- Monochrome

# Energy Starvation: Moore's Law vs. Battery Capacity



Quoted from, Paradiso, J.A. and Starner, T.,  
"Energy Scavenging for Mobile & Wireless Electronics",  
IEEE Pervasive Computing, 4(1), 00. 18-27, 2005

**CPU Speed**  
**Double per 18 months by 2004**

Gap!

Impossible to follow PC scenario

**Battery Energy Density**  
**Double per 12 years.**

Possibilities:

1. exploit other chemical reactions  
Fuel Cells and Microengines
2. clever power management and circuit design
3. off-loading the burden from the terminal

# DRM, DRM and DRM..

Broadcasting : Conditional Access System

Internet: Super Distribution Models.

Convergence or Divergence?

	WMDRM	Fairplay	OpenMG	OMA DRM	Marlin	None
Proponents	Microsoft	Apple	Sony	Open Mobile Alliance	Marlin Developer Community	All the others
Enabled Services	Napster, mora(Label Gate), HMV DIGITAL, MSN Music (Microsoft), Ongen(fixed line), Yahoo movie etc.	iTMS	Yahoo! Music, mora(Label Gate), bitmusic(sony)	Ver 1: Vodafone Live! BB , T-Online(T-Mobile), O2 Music(O2) V r er 2: Musiwave ( as of Dec. 2006)	TV portal	EMI Music Distribution via iTMS
PC Software Clients	Windows Media Player Napster Application	iTunes	SonicStage, BeatJam	v1, v2: N.A. ?	??	Many
Portable devices.	gigabeat , iriver, CREATIVE Zen, Rio, Cell phones	iPod	SONY products.	V1: Nokia, Sony Ericsson V2: Nokia S60 series	??	Many
My bet	??	??				Two cents