SESSION 6: CONSUMER ACCEPTANCE

FMC Service Trend and Consumer Acceptance

Chihoko Tosa, Deutsche Telekom K.K., Tokyo

Outline

The presentation aims to identify the requirements for successful FMC services by analyzing popular FMC data services and user trend in Japan.

- 1. What is FMC?
 - Voice
 - Data: Seamless accesses from PC and mobile terminals
 - => Focus of this presentation
- 2. FMC service examples and user trend
 - SNS
 - LBS
 - User created video
- 3. Requirements for consumer acceptance
 - Stress-free accesses from both PC and mobile terminals
 - Flat rate pricing
 - Speed
 - Characteristics of applications
 - User interface
 - User segments